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MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING is executed at Bangalore, on this day 7th July 2021, by and between

For NIYA LOGISTICS & AVIATION SKILL DEVELOPMENT TECHNOLOGY PVT LTD

For NIYA LOGISTICS & AVIATION SKILL DEVELOPMENT TECHNOLOGY PVT LTD

[Signature]
Director

[Signature]
Director



Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

KOSHY'S INSTITUTE OF MANAGEMENT STUDIES, BANGALORE, KARNATAKA GOVERNMENT OF KARNATAKA

Responsibilities & Obligations of NIYA Logistics:

1. To conduct Skill Based Training in Logistics and Supply Chain Management to UG and PG students specified by the first party as per agreed syllabus.
2. To provide a point of contact or incharge / co coordinator to assist the second party to run the classes.
3. To conduct exam and evaluate the performance of each student and do the counseling for improvements on need basis.
4. To arrange for 1 industrial visit per course, subject to permission granted by logistics service providers as per the curriculum shared by the first party.
5. Providing Joint certificates with the Logo of KIMS, & NIYA Logistics after every successful completion of the training and assessment, as per the terms & conditions mutually agreed.
6. Training Syllabus shall be provided by NIYA Logistics for each course / hour wise.
7. Learning & Teaching activities shall be provided by NIYA Logistics.

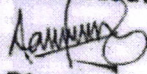
Responsibilities & Obligations of Second Party:

1. To prepare Training calendar in Consultation with First party to conduct Certificate programs in logistics and supply chain management.
2. To register candidates for organizing training programs & depute the student batches for the trainings as per the schedule.
3. To give such directions / instructions with obligation to follow orderly conduct & completion of assignments.
4. To provide class room, training aids & infrastructure (audio, video with projector enabled class room) for conducting the training programs.
5. To pay the training fee as per mutually discussed & agreed commercial terms, placed at payment Schedule under Terms and conditions.
6. To take time to time feedback, review the performance and advice.
7. Conduct no such parallel activity which may be prejudicial to the interests of the first party.
8. Maintain records of the trainees and their regular attendance, and share them with first party.

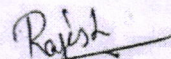
Scope of Co-operation

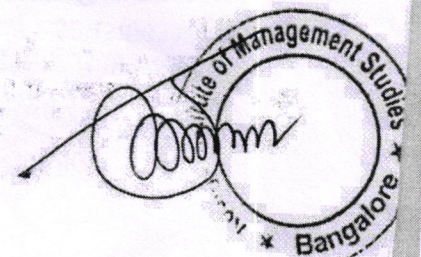
1. To promote Training in Logistics and Supply Chain Management classes to students of KIMS at the above-mentioned Bangalore Campus based on mutually agreed syllabus for a period of 1 year starting from 7th July 2021 to 30th June 2022.
2. To provide necessary course materials (soft copy of the same) if required for implementation of the training program.
3. Number of Students and Hours are mentioned in Annexure 1

For NIYA LOGISTICS & AVIATION SKILL
DEVELOPMENT TECHNOLOGY PVT LTD


Director

For NIYA LOGISTICS & AVIATION SKILL
DEVELOPMENT TECHNOLOGY PVT LTD


Director



5. Complete Training Report, Attendance Report and Feedback Report (Formats should be provided by KOSHYS) for every student shall be submitted along with the Invoice
6. TDS shall be done as per the norms.

Exclusivity Clause

Both the parties hereby agree that their relationship to execute the said training is exclusive and that each party is free to pursue their business interests with other company /institution without conflict with the terms and condition of this agreement.

Confidentiality

NIYA Logistics and KIMS agree to hold confidential information/data designated by the institution including syllabus, teaching methods, as being confidential which are obtained from either parties or created during the performance of the MOU and will not disclose the same to any third party without written consent of both the parties.

Renewal – Terms and Amendment

This MOU shall be valid from 7th July 2021 and until completion of the training which lasts for a period of 1 year (i.e., from 7th July 2021 to 30th June 2022) and subject to further extension of time as mutually agreed. The MOU can be terminated by either party on giving 30 days prior Written notice. In Case of termination of MOU both the parties shall discharge their obligations as per the agreed norms.

Rights and obligation of each Partner:

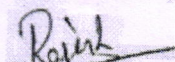
NIYA Logistics – Rights and Obligations

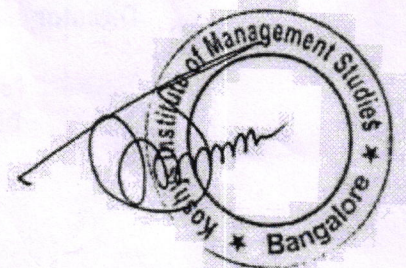
1. NIYA Logistics shall provide the services; the scope of which is separately defined but within the ambit of this MOU. The Knowledge thus shared, be it written or verbal shall remain the copyright property of NIYA Logistics.
2. NIYA Logistics shall act as Knowledge Partner for various skill programs with respect to Logistics, Supply Chain Management and Aviation domains.
3. NIYA Logistics shall issue Joint Certificates as a part of its procedural guidelines in association with KIMS.

NIYA LOGISTICS & AVIATION SKILL
DEVELOPMENT TECHNOLOGY PVT LTD


Director

For NIYA LOGISTICS & AVIATION SKILL
DEVELOPMENT TECHNOLOGY PVT LTD


Director



IN WITNESS WHEREOF the parties hereto have gone through the contents of this Memorandum of Understanding (MOU) and have signed and put their Seals on the aforesaid MOU and agreed to abide by the terms and conditions as laid down the rein totality, have signed this MOU as of the day and year first above written.

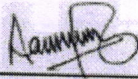
For M/s. NIYA Logistics & Aviation

For M/s. Koshys Institute of Management

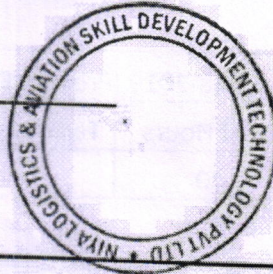
Skill Development Technology Pvt Ltd

Studies

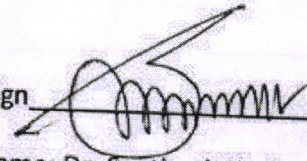
Sign



Name: Mr. Ramesh K
Designation: Director & CEO



Sign

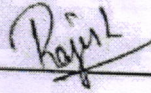


Name: Dr. Santhosh Koshy
Designation: Chairman



Witness (1):

Sign



Name: Mr Rajesh Purushothaman
Designation: Chief Operating Officer

Witness (2)

Sign



Name: Dr. A-RAVI
Designation: Director



CERTIFICATE IN LOGISTICS MANAGEMENT Course Curriculum

- 1. INTRODUCTION TO MANAGERIAL ECONOMICS –**
Introduction to Management, Fundamentals of Economics, Sectors of Economy, Role of Logistics in Service Sector, GDP, GNP, Current Account Deficit, Balance of Payments, GST, Role of World Trade Organisation, World Bank, IMF, & United Nations Organisation.
- 2. LOGISTICS MANAGEMENT –**
Introduction to Logistics Management, Origin of Logistics, Oldest modes of transportation, Logistics during Indus Valley Civilization, Silk Route, OBOR, Role of Logistics in Indian Economy, Functions of Logistics, Types of Logistics – 3rd Party, 4th Party & 5th Party Logistics, & Reverse Logistics Management, Growing importance of Logistics in the world economy, & Ecommerce Logistics
- 3. INTERNATIONAL FREIGHT FORWARDING –**
Introduction to International Business, Regulatory Agencies – Ministry of Commerce, Ministry of Finance, Ministry of Railways, Role of CONCOR, Department of Logistics, & DGFT, Customs. Import Clearance Formalities, IEC Code, HS Code, Customs Act, Customs Tariff Act, Import's documentation, Check List, Payment Terms, and Customs Duty Calculation. High Sea Sales, Export formalities, Exports Documentation, Role of Exim Bank, Export Promotion Schemes.
- 4. WAREHOUSING & INVENTORY MANAGEMENT –**
Introduction to Warehouse Management, Role of Warehouse in Logistics, Types of Warehouses, Bonded Warehouse, Inland Container Depot, Container Freight Stations, Warehouse Space Calculation, Warehouse Performance Metrics, Inventory Management, Types of Inventories, Inventory turnover ratio, Bull Whip Effect, TQM, JIT, 5S Concepts, KAIZEN, Six Sigma & Lean Operations Management
- 5. TRANSPORTATION MANAGEMENT –**
Introduction to Transportation Management, Different modes of Transport, Ocean Transport, Air Transport, Road Transport, Inland Water Transport, Pipeline Transport, Role of IATA, ICAO, IMO, AAI, DGCA, IWAI, National Highways Authority, State Highways Authority, CONCOR, Port Trust of India, Dangerous Goods Regulations, IATA and DGCA Regulations, Volumetric Weight Calculation, Cold Chain Logistics Management, & Transportation Performance metrics
- 6. DISTRIBUTION MANAGEMENT –**
Introduction to distribution Management, First Mile, Middle Mile, Last Mile Operations, Role of Mother Hubs, Distribution Centers, Reverse Logistics and Returns Management, Hub and Spoke Model, Cash On Delivery SOPs, Returns Management Sops, & Customer Satisfaction Behaviour Management.

